

SAMPLE REAL ESTATE PROGRAMS

(Catalog Years 2006 and 2007)

FOUR SEMESTERS

This program is intended for students who do not work. It requires a commitment of a minimum of 40 hours a week for classes and homework. Please see the course catalog for important information on prerequisites and sequencing.

<p><i>Semester 1</i> FIN 323: Fundamentals of Finance MKT 370: Marketing MGT 350: Management and Organizational Behavior FIN 331: Real Estate Essentials BA 300: Ethical Decision Making in Business (1unit) The best time to study abroad</p>	<p><i>Semester 2</i> IDS 302: Intro to Operations Management FIN 333: Law of Real Property Real Estate elective* Upper division GE The best time to study abroad</p>
<p><i>Semester 3</i> FIN 431: Real Estate Finance FIN 435: Real Estate Investment Analysis Upper division GE Real Estate Elective*</p>	<p><i>Semester 4</i> FIN 437: Real Estate Development or FIN 438: Mortgage Banking MGT 405: Strategy or BA 404: Small Bus. Consulting Upper division GE Real Estate Elective*</p>

*Real Estate Electives: FIN 437 or 438, PA 320, FIN 326 or 421, FIN 433

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units total less than 120, you will need to add electives (lower or upper division) to reach 120 units.

FIVE SEMESTERS

This program is intended for students who work no more than 20 hours per week. It requires a commitment of a minimum of 30 hours a week for classes and homework. Please see the course catalog for important information on prerequisites and sequencing.

<p><i>Semester 1</i> FIN 323: Fundamentals of Finance MKT 370: Marketing FIN 331: Real Estate Essentials BA 300: Ethical Decision Making in Business (1unit) The best time to study abroad</p>	<p><i>Semester 2</i> IDS 302: Intro to Operations Management MGT 350: Management and Organizational Behavior FIN 333: Law of Real Property The best time to study abroad</p>
<p><i>Semester 3</i> FIN 435: Real Estate Investment Analysis Real Estate elective* Upper division GE Upper division GE</p>	<p><i>Semester 4</i> FIN 431: Real Estate Finance Real Estate elective* Upper division GE</p>
<p><i>Semester 5</i> FIN 437: Real Estate Development or FIN 438: Mortgage Banking MGT 405: Strategy or BA 404: Small Bus. Consulting Real Estate elective*</p>	

*Real Estate Electives: FIN 437 or 438, PA 320, FIN 326 or 421, FIN 433

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units total less than 120, you will need to add electives (lower or upper division) to reach 120 units.