

**SAMPLE FINANCIAL SERVICES PROGRAMS**

(Catalog Years 2003, 2004, 2005)

**FOUR SEMESTER**

**This program is intended for students who do not work. It requires a commitment of a minimum of 40 hours a week for classes and homework.**

<p><i>Semester 1</i>                  FIN 323: Fundamentals of Finance                  MKT 370: Marketing                  MGT 350: Management and Org. Beh.                  IDS 302: Intro to Operations Mgt.</p>	<p><i>Semester 2</i>                  FIN 326: Financial Institutions                  ACCT 503: Federal Tax of Individuals                  FIN 331: Real Estate                  Upper Division GE</p>
<p><i>Semester 3</i>                  FIN 589: Personal Financial Planning (Fall only)                  FIN 522: Individual Insurance Mgt (Fall only)                  FIN 327: Investments                  Upper Division GE</p>	<p><i>Semester 4</i>                  MGT 405: Strategy or BA 404: Small Business                  Finance elective*                  Finance elective*                  Upper Division GE</p>

\*Finance electives: Select at least 6 units from Finance 421, 425, 427, 431, 435, 445, 523, ACCT 326, ECON 320 or 422, 490, MKT 377

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units and any other elective units total less than 120, you will need to add electives (upper or lower division) to reach 120 units.

**SIX SEMESTERS**

**This program is intended for students who work no more than 20 hours per week. It requires a commitment of a minimum of 30 hours a week for classes and homework.**

<p><i>Semester 1</i>                  FIN 323: Fundamentals of Finance                  MKT 370: Marketing                  IDS 302: Intro to Operations Mgt.</p>	<p><i>Semester 2</i>                  FIN 326: Financial Institutions                  ACCT 503: Federal Tax of Individuals                  MGT 350: Management and Org. Behavior</p>
<p><i>Semester 3</i>                  FIN 331: Real Estate                  FIN 522: Individual Insurance Mgt. (Fall only)                  Upper Division GE</p>	<p><i>Semester 4</i>                  FIN 327: Investments                  Finance elective*                  Upper Division GE</p>
<p><i>Semester 5</i>                  FIN 589: Personal Financial Planning. (Fall only)                  Upper division GE</p>	<p><i>Semester 6</i>                  MGT 405: Strategy or BA 404: Small Business                  Finance elective*</p>

\*Finance electives: Select at least 6 units from Finance 421, 425, 427, 431, 435, 445, 523, ACCT 326, ECON 320 or 422, 490, MKT 377

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units and any other elective units total less than 120, you will need to add electives (upper or lower division) to reach 120 units.