

**SAMPLE REAL ESTATE PROGRAMS**

(Catalog Years 2006 and 2007)

**FOUR SEMESTERS**

**This program is intended for students who do not work. It requires a commitment of a minimum of 40 hours a week for classes and homework. Please see the course catalog for important information on prerequisites and sequencing.**

<p><i>Semester 1</i>                  FIN 323: Fundamentals of Finance                  MKT 370: Marketing                  MGT 350: Management and Organizational Behavior                  FIN 331: Real Estate Essentials                  BA 300: Ethical Decision Making in Business (1unit)</p>	<p><i>Semester 2</i>                  IDS 302: Intro to Operations Management                  FIN 335: Land Markets and Real Estate Analysis                  Real Estate elective*                  Upper division GE</p>
<p><i>Semester 3</i>                  FIN 431: Real Estate Finance or 433: Theory of Real Property Value                  PA 320: Intro to Urban Planning                  Upper division GE                  Real Estate Elective*</p>	<p><i>Semester 4</i>                  FIN 435: Real Estate Investment Analysis                  MGT 405: Strategy or BA 404: Small Bus. Consulting                  Upper division GE                  Real Estate Elective*</p>

\*Real Estate Electives: Accounting 503, FIN 333, FIN 431 or 433, MKT 373, ECON 422, ECON 490, GEOG 354, GEOG 559

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units total less than 120, you will need to add electives (lower or upper division) to reach 120 units.

**FIVE SEMESTERS**

**This program is intended for students who work no more than 20 hours per week. It requires a commitment of a minimum of 30 hours a week for classes and homework. Please see the course catalog for important information on prerequisites and sequencing.**

<p><i>Semester 1</i>                  FIN 323: Fundamentals of Finance                  MKT 370: Marketing                  FIN 331: Real Estate Essentials                  BA 300: Ethical Decision Making in Business (1unit)</p>	<p><i>Semester 2</i>                  IDS 302: Intro to Operations Management                  MGT 350: Management and Organizational Behavior                  FIN 335: Land Markets and Real Estate Analysis</p>
<p><i>Semester 3</i>                  PA 320: Intro to Urban Planning                  Real Estate elective*                  Upper division GE                  Upper division GE</p>	<p><i>Semester 4</i>                  FIN 431: Real Estate Finance or 433: Theory of Real Property Value                  Real Estate elective*                  Upper division GE</p>
<p><i>Semester 5</i>                  Real Estate elective*                  FIN 435: Real Estate Investment Analysis                  MGT 405: Strategy or BA 404: Small Bus. Consulting</p>	

\*Real Estate Electives: Accounting 503, FIN 333, FIN 431 or 433, MKT 373, ECON 422, ECON 490, GEOG 354, GEOG 559

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units total less than 120, you will need to add electives (lower or upper division) to reach 120 units.