

**REAL ESTATE MAJOR  
UPPER DIVISION REQUIREMENTS FOR 2004/5 CATALOG YEAR**

<b>Course</b>	<b>Grade</b>	<b>Prerequisites/notes</b>
FIN 323: Fund. of Finance		
IDS 302: Intro to Prod. & Ops. Mgt.		
MGT 350: Mgt. & Org. Behavior		
MKT 370: Marketing		
MGT 405: Strategy <b>or</b> BA 404: Small Bus. Mgt.		MGT 350, FIN 323, IDS 301 or 302, MKT 370
FIN 331: Real Estate Essentials		
FIN 335: Land Markets		FIN 331
FIN 431: Real Estate Finance <b>or</b> FIN 433: Th. of Real Prop. Value		FIN 331
FIN 435: RE Investment Analysis		FIN 335; 433 or 431
PA 320: Intro Urban Planning		
<b>Any 3 additional of the following:</b>		
ACCT 503: Federal Tax of Individuals		ACCT 201, 202; formerly ACCT 404
FIN 333: Law of Real Property		FIN 331
FIN 431: Real Estate Finance <b>or</b> FIN 433: Th. of Real Prop Value		FIN 331
MKT 373: Mkt. Commun. & Promot.		MKT 370 with a C
ECON 422: Business Cycles		ECON 101, 102
ECON 490: Money and Banking		ECON 101, 102
GEOG 354: Geography of Cities		
GEOG 559: Urban Transportation		

You must have a 2.0 average or better in the courses listed above in order to graduate.

Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

Upper Division GE \_\_\_\_\_  
 Upper Division GE \_\_\_\_\_  
 Upper Division GE \_\_\_\_\_

**This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations.**