

SAMPLE FINANCIAL SERVICES PROGRAMS

(Catalog Years 2006 and 2007)

FOUR SEMESTERS

This program is intended for students who do not work. It requires a commitment of a minimum of 40 hours a week for classes and homework. Please see the course catalog for important information on prerequisites and sequencing.

<p><i>Semester 1</i> FIN 323: Fundamentals of Finance* MKT 370: Marketing MGT 350: Management and Organizational Behavior IDS 302: Intro to Operations Management BA 300: Ethical Decision Making in Business (1unit)</p>	<p><i>Semester 2</i> FIN 326: Financial Institutions ACCT 503: Federal Tax of Individuals FIN 331: Real Estate Essentials Upper Division GE</p>
<p><i>Semester 3</i> FIN 589: Personal Financial Planning (Fall only) FIN 522: Individual Insurance Management FIN 327: Investments Upper Division GE</p>	<p><i>Semester 4</i> MGT 405: Strategy or BA 404: Small Bus. Consulting Finance elective** Finance elective** Upper Division GE</p>

*You must earn at least a C in FIN 323.

**Finance electives: Select at least 6 units from Finance 421, 425, 427, 431, 435, 445, 523, ACCT 326, ECON 320 or 422, ECON 490, MKT 377

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units and any other elective units total less than 120, you will need to add electives (upper or lower division) to reach 120 units.

SIX SEMESTERS

This program is intended for students who work no more than 20 hours per week. It requires a commitment of a minimum of 30 hours a week for classes and homework. Please see the course catalog for important information on prerequisites and sequencing.

<p><i>Semester 1</i> FIN 323: Fundamentals of Finance* MKT 370: Marketing IDS 302: Intro to Operations Management BA 300: Ethical Decision Making in Business (1unit)</p>	<p><i>Semester 2</i> FIN 326: Financial Institutions ACCT 503: Federal Tax of Individuals MGT 350: Management and Organizational Behavior</p>
<p><i>Semester 3</i> FIN 331: Real Estate Essentials FIN 522: Individual Insurance Management Upper Division GE</p>	<p><i>Semester 4</i> FIN 327: Investments Finance elective** Upper Division GE</p>
<p><i>Semester 5</i> FIN 589: Personal Financial Planning (Fall only) Upper division GE</p>	<p><i>Semester 6</i> MGT 405: Strategy or BA 404: Small Bus. Consulting Finance elective**</p>

*You must earn at least a C in FIN 323.

**Finance electives: Select at least 6 units from Finance 421, 425, 427, 431, 435, 445, 523, ACCT 326, ECON 320 or 422, ECON 490, MKT 377

NOTE: You need a minimum of 120 units to graduate. If the units listed above plus your lower division units and any other elective units total less than 120, you will need to add electives (upper or lower division) to reach 120 units.