

**FINANCIAL SERVICES MAJOR
UPPER DIVISION REQUIREMENTS FOR 2007/08 CATALOG YEAR**

Course	Grade	Prerequisites/notes
BA 300 Ethical Decision Making in Business (1 unit)		
FIN 323: Fundamentals of Finance		Minimum grade of C required for Fin. Serv. majors
IDS 302: Intro to Operations Management		
MGT 350: Management & Organizational Behavior		
MKT 370: Marketing		
MGT 405: International Business Strategy & Integrations or BA 404: Small Business Consulting		BA 300, MGT 350, FIN 323, IDS 301 or 302, MKT 370
ACCT 503: Federal Tax of Individuals		ACCT 201, 202 (formerly 230, 220)
FIN 326: Financial Institutions Management		FIN 323 with a C
FIN 327: Investments		FIN 323
FIN 331: Real Estate Essentials		
FIN 522: Individual Insurance Management		
FIN 589: Personal Financial Planning		FIN 323; offered Fall semesters only
Any 6-7 units of the following:		
FIN 421: Portfolio Management		FIN 327
FIN 425: Business Forecasting		FIN 323
FIN 427: Derivatives and Risk Mgt		FIN 323
FIN 431: Real Estate Finance		FIN 331
FIN 435: RE Investment Analysis		FIN 331; other prerequisites waived
FIN 445: Estate Planning		FIN 323; offered Spring semesters only
FIN 523: Employ. Benefit Planning		offered Fall semesters only
ACCT 326: Intermediate Financial Accounting		ACCT 202 (formerly 220)
ECON 320: Intermediate Macroeconomics or ECON 422: Business Cycles		
ECON 490: Money and Banking		
MKT 377: Selling Strategy & Practice		MKT 370 with a C

You must have a 2.0 average or better in the courses listed above in order to graduate.

Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

Upper Division GE _____
 Upper Division GE _____
 Upper Division GE _____

This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations.