

## **Course Substitution for Simon Fraser, Canada**

(All courses taught in ENGLISH)

- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.

### **Core Courses for All Majors**

<b>Course AT SDSU</b>	<b>Course at Simon Fraser</b>
BA 300: Ethical Decision Making in Business	BUS 303 Business Society and Ethics
FIN 323: Fund. of Finance	BUS 312 Introduction to Finance
MIS 302: Intro to Prod. & Ops. Mgt.	BUS 473-4 Operations Management ( <a href="#">Prerequisite: MIS 301</a> )
MGT 350: Mgt. & Org. Behavior	BUS 272-3 Behavior in Organizations ( <a href="#">Lower Division Course</a> )
MKTG 370: Marketing	BUS 343 Introduction to Marketing
MGT 405: International Business Strategy	BUS 478-3 Seminar in Administrative Policy

### **Accounting Majors**

ECON 320: Intermed. Macro <b>or</b> ECON 321: Intermed. Micro <b>or</b>	<a href="#">ECON 301-4 Intermediate Microeconomic Theory I: Competitive Behavior [PROPOSED]</a> OR <a href="#">ECON 305-5 Intermediate Macroeconomic Theory PROPOSED</a>
MIS 390W: Reporting Techniques for Accountants	BUS 360-3 Business Communication

### **Finance Majors**

ACCTG 326: Intermediate Financial Accounting	BUS 320 Financial Accounting
FIN 327: Investments	BUS 315 Investments
FIN 329: International Bus. Fin.	BUS 418-3 International Financial Management
FIN 326: Financial Institutions Management	BUS 410-3 Financial Institutions ( <a href="#">Prerequisites: FIN 327 and FIN 427</a> )
FIN 427: Derivatives & Financial Risk Management	BUS 316-3 Derivative Securities

### **Information Systems Majors**

MIS 306: Info Systems Analysis	BUS 362 Information Analysis and Systems
MIS 396W: Reporting Techniques	BUS 360-3 Business Communication
MIS 492: Mgt. of Info Systems	BUS 468-3 Management Issues in Information Systems, pre-requisites IDS 306 and 380
IS Elective	BUS 364 Information Systems in Organizations and Society

### **Management Majors**

MGT 352: Human Resource Mgt.	BUS 381-3 Introduction to Human Resource Management
MGT 444: Business Ethics & Corporate Governance (Formerly MGT 356)	BUS 303-3 Business, Society and Ethics
MGT 451: Org. Design & Change	BUS 374-3 Organization Theory
MGT 357: Multinational Business & Comparative Mgt	BUS 380-3 Comparative Management
MGT 475: Leadership in Organizations	BUS 486 Leadership
ENT Elective	<a href="#">BUS 342 Foundations of Entrepreneurship PROPOSE</a> <a href="#">BUS 314 New Venture Finance PROPOSE</a>

	BUS 361 Project Management PROPOSE BUS 443 Marketing for New Ventures PROPOSE
MGT 461: Human Resource Selection	BUS 481 Recruiting and Selection PROPOSE
MGT 463: Performance Management	BUS 482 Performance Management PROPOSE
MGT 465: Labor Relations	BUS 484 Employment Systems PROPOSE
MGT 466: International Human Resource Management	BUS 432 International Human Resources Management PROPOSE
HRM Elective	BUS 488 Group Dynamics and Teamwork PROPOSE BUEC 485 Negotiations and Conflict Management PROPOSE

### Marketing Majors

MKT 371: Consumer & Buyer Behavior	BUS 347 Consumer Behavior
MKT 479: Strategic Marketing	BUS 446-4 Marketing Strategy, ( <a href="#">Prerequisite: FIN 323 and MKTG 371</a> )
MKT 373: Integrated Marketing Communications	BUS 448-4 Adv. & Sales Promotion ( <a href="#">Prerequisite: MKTG 371</a> )
MKT 376: Global Marketing	BUS 447-3 Global Marketing Management
MKT 470: Marketing Research	BUS 442-4 Introduction to Marketing Research ( <a href="#">Prerequisite: MIS 301</a> )
MKT 474: Business Marketing	BUS 344 Business to Business Marketing
MKT Elective	BUS 449 Ethical Issues in Marketing
IMC ELECTIVES	CMNS 323-4 Cultural Dimensions in Advertising ( <a href="#">Prerequisite: COMM 440 and MKTG 470</a> ) CMNS 310-4 Media and Modernity, ( <a href="#">Prerequisite: COMM 440</a> ) BUS 449 Ethical Issues in Marketing

### General Education

Approved GE Area	Course at Simon Fraser
Explorations Social & Behavioral Sciences	POL 312 Modern Political Thoughts LAS 320 Canada and Latin America, cross-cultural LAS 337 Politics of Selected L.A. nations, cross-cultural SA 302 Global Problems and Cultures of Capitalism, cross-cultural
Explorations Humanities	Latin American Women in Literature, cross-cultural ASC 300 Asians and North America, cross-cultural HUM 309 Lit of the arts across cultures, cross-cultural HUM 303 Latin Humanist Tradition, cross-cultural
Foundations Life Science	ARCH 131-3 Human origins
Foundations Social & Behavioral Sciences	REM 100 Global change SA 150-4 Introduction to sociology SA 101-4 Introduction to anthropology
	<a href="#">There are other additional GE classes</a>

Last revised on Friday, July 22, 2011