

Course Substitution for **Auckland University of Technology, New Zealand** (All courses taught in ENGLISH)

- Students on SDSU Exchange **cannot** take GE classes or participate in the International Internship Program at AUT. GE courses are available for an additional fee of approximately NZ \$2,000 (US \$1,490). Students going independently can take GE as part of their studies without the additional fee.
- Each AUT credit should be divided by 4 to convert it to US semester units. Most classes are 15 units, which converts to 3.7 SDSU units.
- **All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.**
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**

Core Courses for All Majors

Course AT SDSU	Course at AUT
MIS 302: Intro to Prod. & Ops. Mgt.	466642 Operational Performance
FIN 323: Fundamentals of Finance	395001 Fundamentals of Finance
MGT 350: Mgt. & Org. Behavior	466641 Organizational Behavior
MKTG 370: Marketing	486663 Marketing Management
MGT 405: International Business Strategy	467943 Strategic Management

Accounting Majors

ECON 320: Intermed. Macro	376305 Business and the Macroeconomic Environment PROPOSE
ACCTG Elective	367810 International Accounting 367901 Current Issues in Financial Accounting 367909 Advanced Accounting Information Systems

Finance Majors

ACCTG 326: Int. Financial Accounting	366601 Financial Accounting for Companies BOTH
FIN 325: Intermediate Finance	396002 Corporate Finance
FIN 326: Fin. Institutions Mgt.	396004 Financial Markets and Institutions
FIN 327: Investments	396003 Investment and Portfolio Analysis
FIN 329: International Bus. Fin.	397001 Intl Corporate Finance (Prereq: FIN 325 or FIN 421) PROPOSE
FIN 427: Derivatives & Financial Risk Mgt	397003 Financial Risk Management PROPOSE prerequisite FIN 421
FIN Elective	396006 Personal Finance

Information Systems Majors

IS Elective	407710 IT Operations Management 427103 Enterprise Information System 427104 Information Systems Strategy & Governance 466650 Project Management 467950 eBusiness Management 467954 Issues in Project Management
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Management Majors

MGT 352: Human Resource Mgt.	466645 Human Resource Management
MGT 444: Business Ethics & Corporate Governance (Formerly MGT 356)	476680 Ethics 476685 Ethics and the Business of Life
MGT 453: Creativity and Innovation	467955 Invention and Innovation PROPOSE
MGT Elective	387927 Current Issues in Advertising 467955 Entrepreneurship and Innovation 476140 Managing Business Relationships

	467855 New Dimensions in Entrepreneurship 467950 eBusiness Management 467854 Management of Technology and Innovation 466648 Management of Small and Medium Sized Enterprises 466642 Operational Management 377405 Sustainability and Global Business PROPOSE 355803 Business and Culture PROPOSE
ENT Elective	466648 Management of Small and Medium Sized Enterprises 467855 New Dimensions in Entrepreneurship 467955 Entrepreneurship and Innovation
MGT 465: Labor Relations	466646 Employment Relations PROPOSE
MGT 466: International Human Resource Management	467809 International HR Management PROPOSE, (Prereq: MGT 352)
HRM Elective	466649 Training and Development PROPOSE

Marketing Majors

MKTG 371: Consumer & Buyer Behavior	486670 Buyer Behavior
MKTG 470: Marketing Research	486662 Marketing Research
MKTG 479: Strategic Marketing	486663 Marketing Management
MKTG 373: Integrated Marketing Communications	386614 Integrated Communications 487964 Integrated Marketing Communications
MKTG 376: Global Marketing	487962 International Marketing, prerequisite MKT 479 PROPOSE
MKTG Elective	467950 e-Business Management 387934 International & Cross Cultural Advertising
IMC Elective	387927 Current Issues in Advertising PROPOSE
COMM 460: Principles of Advertising	386622 Advertising & Creativity PROPOSE
COMM 440: Principles of Media Management	386626 Advertising Media Planning PROPOSE

Business Administration (General) Minor

BA Minor Elective	487961 Marketing Strategy
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General Education

Explorations Social and Beh Science	146719 Intercultural Communication FALL, cross-cultural 387934 International & Cross Cultural Advertising SPRING, cross-cultural 147782 Issues in Cross-cultural Communication SPRING, cross-cultural 287203 International Relations 916104 Te Ara Pou-Maori Leadership (taught by Jason King) PROPOSE
Explorations Humanities	147780 Cultural Policy Analysis SPRING

Last revised on March 13, 2012