

**Course Substitution for
University of Central Lancashire, England**
(All courses taught in ENGLISH)

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**

Prep for the Major Courses

Course At SDSU	Course at Central Lancashire
MIS 180: Principles of Information Systems	BT1002 Business Information Technology PROPOSE SPRING ✓

Core Courses for All Majors

MIS 302: Intro to Operations Management	MD 3111 MD 4304 BT1002 Business Information Technology PROPOSE SPRING Management of Operations PROPOSE
MGT 350: Management and Organizational Behavior	BT2104 Understanding Management and Organisations MD2402 Business and Management Practice PROPOSE SPRING
MKTG 370: Marketing	MK 2001 Marketing Management (FALL) MK 2003 Marketing Principles for Business SPRING MK 1101 Marketing Principles LOWER DIVISION PROPOSE FALL
MGT 405: International Business Strategy	EC2102 The Global Environment of Business PROPOSE FALL

Accounting Majors

ACCTG Elective	AC 3908 Int'l Accounting and Financial Management HR2035 Organisation Studies for Accountants SPRING PROPOSE
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Finance Majors

FIN 329: International Business Finance	AC 2906 International Fin Man Techniques (FALL)
FIN 425: Forecasting	MG 3003 Business Forecasting
FIN 326 Financial Institutions Mgt	MG 2107 Business Analysis and Operations Management SPRING PROPOSE ✓ AC2410 Finance For Managers SPRING PROPOSE

Information Systems Majors

MIS 306: Information Systems Analysis	BT 2011 Business Information Systems Analysis and Design PROPOSE ✓
IS Elective	BT2003 Developing Small Systems for Business SPRING PROPOSE

Management Majors

ENT Elective	MD2048 Entrepreneurship and the Small Business PROPOSE CD2201 Starting a Business SPRING PROPOSE
MGT Elective	EC2102 The Global Environment of Business FALL PROPOSE MD3207 International Management SPRING PROPOSE MD1022 Enterprise Skills SPRING PROPOSE MD 2402 Business Management and Practice SPRING PROPOSE ✓
HRM Elective	HR1405 Managing Retail Resources SPRING PROPOSE HR2004 Introduction to Strategic Analysis SPRING PROPOSE

Marketing Majors

MKTG 371: Consumer & Buyer Behavior	MK 2204 Consumer and Buyer Behavior HR2220 Retail Buyer Behaviour SPRING PROPOSE
MKTG 372: Retail Marketing	MK 3106 Retailing and Logistics
MKTG 373: Integrated Marketing Communications	MK2005 Integrated Marketing Communications SPRING PROPOSE
MKTG 376: Global Marketing	MK 3111 International Marketing
MKTG 470: Marketing Research	MK 2206 Marketing Research

	PR2204 Research Methods SPRING PROPOSE
MKTG 473: Sales Management	MK 3108 Selling and Sales Management
MKTG Elective	MK 2403 Marketing and the Designer SPRING

IMC Majors

JMS 460: Principles of Advertising (Formerly COMM 460)	MK 3107 Advertising PROPOSE ✓
JMS 480: Principles of Public Relations (Formerly COMM 480)	MK 3209 Public Relations PROPOSE
IMC Elective	PR2106 Public Relations Management SPRING PROPOSE MK2002 Advertising Management SPRING PROPOSE

General Education

Approved SDSU GE Area	Course at Central Lancashire
Explorations Social & Behavioral Sciences	EC 2006 Business and Economics in the European Union (SPRING) PO 2122 Comparative Politics (SPRING) PO 2150 US Politics (SPRING) SO 3112 Class, Gender, Ethnicity (*cross-cultural) (FALL) HY 2057 Ghandi, Jinnah and the End of Empire: India 1857-1947 (*cross-cultural) (FALL) SP 2115 Women and Social Policy (*cross-cultural) (FALL) PO 2116 Superpowers and Global Governance (FALL) PO 2110 History of Political Ideas (FALL) SP 2108 Racism and Social Policy (*cross-cultural) (FALL) RE 3102 Race, Locality and Politics (*cross-cultural) (FALL) PO 2116 Global Governance (SPRING & FALL)
Explorations Humanities	HY 2069 Women in Imperial Britain 1860-1939 (*cross-cultural) (SPRING) SO 3104 Sociology of Religion (SPRING & FALL)
Foundations Humanities Phil/RS	PI 2214 Foundations of Ethics (SPRING) PI 2212 The Philosophy of Mind (FALL)

Last revised on July 22, 2011