

Course Substitution for BI Norwegian, Norway

(All courses taught in English)

- Please note that all courses are **proposed**. Students need to get a final approval from the Director of Graduate programs at the College of Business to take courses abroad. Please consult the study abroad academic advisor to learn about this process
- Course availability is subject to change every semester. Before your departure, check course availability at this university's web site

SDSU Department	Proposed Course at BI Norway
FIN	GRA 1336 Environmental Economics and Management FALL GRA 2245 Economic Psychology FALL GRA 5911 Energy Economics SPRING GRA 6025 Financial Management FALL GRA 6530 Financial Econometrics FALL GRA 6531 Portfolio Management SPRING GRA 6532 Introduction to Derivatives and Risk Management BOTH GRA 6533 Theory of Finance FALL GRA 6534 Investments BOTH GRA 6535 Derivatives FALL d GRA 6536 Multinational Finance Management BOTH GRA 6538 Applied Valuation SPRING GRA 6539 Fixed Income Securities FALL GRA 6540 Applied Finance SPRING GRA 6626 Topics in Microeconomics FALL GRA 6632 International Macroeconomics SPRING GRA 6639 Topics in Macroeconomics SPRING
MIS	GRA 2416 Project Management FALL GRA 3109 Corporate Innovation and Innovations systems SPRING GRA 6023 Research Methodology FALL GRA 6701 Purchasing and Supply Chain Management FALL GRA 6702 Mapping Logistics Processes SPRING GRA 6704 Industrial Networks SPRING GRA 6706 Supply Chain Management & Design SPRING GRA 6707 Supply Chain Management & Strategic Issues in Logistics SPRING
MGT	GRA 2203 Physiological Measurements and Individual differences FALL GRA 2204 Judgment and Decision Making in Organizations SPRING GRA 2205 Organizational Behavior FALL GRA 2239 Leadership in Organizations SPRING GRA 2246 Managing Workplace diversity SPRING GRA 2417 Leadership FALL GRA 2423 Persuasion and Influence FALL GRA 2425 Change Management SPRING GRA 2426 Organizational Learning FALL GRA 3109 Corporate Entrepreneurship and Innovation System I FALL GRA 3136 New Venture Creation FALL & SPRING GRA 3151 Theories of Innovation FALL Proposed GRA 3152 Innovation, Sectoral Applications SPRING GRA 4145 Brand Management SPRING GRA 6014 International Business Ethics-a strategic Approach SPRING GRA 6026 Organization Science FALL GRA 6029 Corporate Responsibility FALL GRA 6029 Corporate Responsibility SPRING GRA 6224 Resources in Inter-organizational Networks FALL

	<p>GRA 6323 International Negotiations SPRING GRA 6331 The International Firm FALL GRA 6332 International Business: Context and Development SPRING GRA 6417 Customer Relationship Management SPRING GRA 6628 Labor Economics FALL GRA 6634 Business Cycle FALL GRA 6647 Applied Econometrics and Time Series FALL GRA 6703 Distribution and Logistics Service Providers FALL GRA 6705 Logistics Operations and Internal Supply FALL GRA 6800 Strategic Dynamics FALL GRA 6804 Strategy Organization SPRING GRA 6820 Strategic Choice FALL GRA 6821 Technology Strategy and Strategic Technology FALL GRA 6822 Managing MNEs SPRING GRA 6823 Strategy and Value Creation in Knowledge Intensive Service Firms SPRING GRA 6824 The foundations of Strategy Analysis FALL GRA 6825 Technology Strategy FALL GRA 6826 Strategic Leadership and Change Spring GRA 6828 Corporate and Global Strategies SPRING GRA Creativity in Individual, Group and Organization SPRING GRA Theories of Business and Economic Development FALL</p>
MKTG	<p>GRA 2418 Understanding the Consumer: Current Limitations and Future Directions of Theory and Method FALL GRA 6405 Techniques for Market Understanding and Problem Solving FALL GRA 6409 Strategic Marketing Issues FALL GRA 6418 B2B Marketing FALL GRA 6419 Service Marketing FALL GRA 6420 Pricing Strategies: Measuring, Capturing and Retaining Value FALL GRA 6425 Marketing Channel Management SPRING GRA 6426 International Marketing Management FALL GRA 6428 New Product Development and Service Innovation SPRING GRA 6431 Advance Marketing Research SPRING GRA 6432 Inter-Organizational Relationships in Marketing, Advance Topics SPRING GRA 6433 Theories and Methods in Marketing Communication FALL GRA Advance Topics in International Marketing SPRING</p>

Last revised on July 22, 2011