

Course Substitution for **University of Mannheim, Germany**

(All courses taught in ENGLISH)

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- **Course availability is subject to change every semester. Before your departure, check course availability at this University's Web site.**

Core Courses for All Majors

Course at SDSU	Course at University of Mannheim University
FIN 323: Fundamentals of Finance	Finance I SPRING
MIS 302: Intro to Operations Management	Production and Operations Management BOTH
MGT 350: Management & Organizational Behavior	MAN 301 Strategic & International Management (Management I) FALL
MKTG 370: Marketing	Designing the marketing mix and managing customer relations FALL Marketing 351: Marketing Management Decisions
MGT 405: International Business Strategy	Strategic Management FALL or MAN 651 Strategic Management I or MAN 652: Strategic Management II

Accounting Majors

ACCTG Elective	International Accounting BOTH PROPOSE OR Company Taxation and Tax Planning in the European Union FALL PROPOSE
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Finance Majors

FIN Elective	Finance II, Corporate Finance & Risk Management, FALL PROPOSE
FIN 326: Financial Institutions Management	FIN 622: Raising Capital from Financial Institutions (2 units)
FIN 421: Portfolio Management & Security Analysis	FIN 601: Investments II
FIN 327: Investments	Finance 351 Investments

Information Systems Majors

MIS 306: Information Systems Analysis	Web-based Information Systems FALL PROPOSE Information Systems III SPRING PROPOSE
MIS 492: Management of Information Systems	Information Resource Management SPRING PROPOSE
IS ELECTIVE	E-Government: Implications, Effectiveness and E-Democracy FALL PROPOSE

Management Majors

MGT ELECTIVES	Introduction to Entrepreneurship International Management Organization Design Creativity: Entrepreneurship in practice
Entrepreneurship ELECTIVES	Introduction to Entrepreneurship Creativity: Entrepreneurship in practice

Marketing Majors

MKTG 479: Strategic Marketing	Marketing II SPRING PROPOSE
MKTG Elective	Brand and Brand Relationship Management SPRING PROPOSE Service Marketing SPRING PROPOSE

General Education **** You will be able to take Explorations Humanities and Social and Behavioral Sciences courses in Mannheim. However, Mannheim changes their GE courses every semester. The list of courses offered at any given semester will be available *about* one month before the semester starts. If you are planning to take GE course there, we need to submit petitions for GE approvals **BEFORE** you travel to Germany. Once Mannheim sends you the list of GE course available, please contact us to set up a meeting to make the GE petitions.

Last revised on: November 30, 2011