

**Course Substitution for  
Berlin School of Business Economics and Law, Germany  
(All courses taught in English)**

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and by the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see a CBA Study Abroad Advisor for more details on how to petition these courses
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**
- **PLEASE NOTE THAT ALL COURSES ARE 2.5 units only**
- **PLEASE NOTE THAT ALL CLASSES ARE OFFERED EVERY SEMESTER, UNLESS NOTED**

**Core Courses for All Majors**

<b>Course at SDSU</b>	<b>Course at Berlin School of Business Economics and Law</b>
FIN 323: Fund. of Finance	Fundamentals of Corporate Finance
MIS 302: Intro to Operations Management	Operations Management
MGT 350: MGM & Organizational Behavior	Organisational Behaviour in International Companies
MKTG 370: Marketing	Marketing
MGT 405: International Business Strategy	Strategic Management

**Accounting Majors**

ECON 320: Intermediate Macroeconomics	Macroeconomics II
ACCTG Elective	International Business Accounting

**Finance Majors**

FIN Elective	Finance and Investment Policies in Business Selected Issues in Business Finance National and International Financial Relations
--------------	--

**Information Systems Majors**

MIS Elective	Management Issues: Total Quality Management, SPRING
--------------	---

**Management Majors**

MGT 352: Human Resource Mgt.	Human Resources and Organisation, PROPOSE Human Resource Management, PROPOSE
MGT Elective	Business Organisation, Company, Work Seen from the Perspective of History and the Social Sciences, PROPOSE Self Management, PROPOSE International Management, PROPOSE Management Issues: Management Consulting, SPRING PROPOSE Internationalisation of economic processes goals, instruments and actors of regulation (6 UNITS), SPRING PROPOSE

**Marketing Majors**

MKTG 371: Consumer & Buyer Behavior	Communication Strategies and Consumer Behavior, PROPOSE
MKTG 470: Marketing Research	Market Research, PROPOSE
MKTG Elective	Selected Issues in Marketing, PROPOSE
IMC Elective	Communication and Interaction on the Job Product and Distribution Management, PROPOSE

**General Education**

<b>Approved SDSU GE Area</b>	<b>Course at Berlin School of Business</b>
Explorations Social & Behavioral Sciences	Political Economy and Social Structure of Modern Society

Last revised on February 2, 2012