

Course Substitution for University of Technology Sydney, Australia

(All courses taught in ENGLISH)

- Course unit conversion: 6 U Tech credit points = 3.7 US units (multiply by .62)
- Most courses are 3.7 US units each
- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**

Core Courses For All Majors

Course AT SDSU	Course at University of Technology Sydney
FIN 323: Fund. of Finance	25300 Fundamental of Business Finance
MGT 350: Mgt. & Org. Behavior	21129 Managing People and Organizations (lower division)
MKTG 370: Marketing	24108 Marketing Foundations (lower division)
MGT 405: International Business Strategy	21193 Business Strategy or 21630 Global Strategic Management
BA 404: Small Business Management	21228 Management Consulting

Accounting Majors

ECON 320: Intermed. Macro or ECON 321: Intermed. Micro or FIN 321: Managerial Econ	25115 Economics for Business PROPOSE 25555 Macroeconomics: Theory & Applications PROPOSE
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Finance Majors

FIN 321: Managerial Economics	25555 Macroeconomics: Theory & Applications Sent 3/16/11
FIN 326: Fin. Institutions Mgt.	25409 Managing Financial Institutions
FIN 327: Investments	25503 Investment Analysis
FIN 329: International Bus. Fin.	25421 International Financial Management
FIN 427 : Derivatives & Financial Risk Mgt	25620 Derivative Securities
ECON 490 : Money and Banking	25416 Economics of money and Finance

Financial Service Majors

FIN 522: Individual Insurance Management	25350 Principles of Risk and Insurance
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Management Majors

MGT 352: Human Resource Mgt.	21555 Human Resource Management
MGT 357: Multinational Business & Comp Mgmt	21128 International Business 21510 The Global Context of Management
MGT 444: Business Ethics and Corporate Governance	21513 Business Ethics and Sustainability
MGT 450: Venture Management	21227 Managing Innovation and Entrepreneurship
MGT 451: Org. Design & Change MGT 454: Interpersonal Processes	21221 Organizational Structure and Change 21440 Management Skills 21227 Managing Innovation and Entrepreneurship 21229 Management Knowledge
MGT 465: Labor Relations	21037 Managing Employee Relations PROPOSE
MGT 466: International Human Resource Mgmt	21510 The Global Context of Management PROPOSE
MGT 475: Leadership in Organizations	27800 Applied Leadership and Strategy
MGT Elective	27307 Sport Management

	21231 Managing the Value Stream 25304 Asian-Australian Economic Relations 21226 Sustainable Enterprise 21591 International Management
ENT Elective	27603 Community Service Learning & Social Entrepreneurship 27778 Innovative Services Management 21082 Small and Medium Enterprise Management 21440 Management Skills 21510 The Global Context of Management 21511 Global Operations and Supply Chain Management
HRM Elective	21407 Strategic Human Resource Management PROPOSE 21036 Managing Strategic Performance PROPOSE 13097 Human Resource Development in Organisations PROPOSE

Marketing Majors

MKTG 371: Consumer & Buyer Beh.	24202 Customer Behavior 24710 Buyer Behaviour
MKTG 373: Integrated Marketing Communications	24210 Integrated Marketing Communications
MKTG 376: Global Marketing	24220 International Marketing
MKTG 470: Marketing Research	24309 Research for Marketing Decisions (formerly Introductory to Marketing Research)
MKTG 479: Strategic Marketing	24415 Marketing Planning and Strategy
MKTG 474: Business Marketing	24205 Business Marketing
MKTG Electives	24307 E-Business
IMC Electives	21128 International Business 58117 Principles of Public Relations 57132 Media Relations 50651 Strategic Brand Advertising 58101 Understanding Communication 58116 The Ecology of Public Communication

General Education

Approved SDSU GE Area	Course at University of Technology Sydney
Explorations Natural Sciences	91154 Ecology Explorations 91113 Ecosystem Protection Explorations 91156 Marine Primary Producers Explorations 98711 Management of Coasts, Oceans & Catchments Explorations 91151 Plants, People & Environment Explorations 92276 Indigenous Health: Women & Babies Explorations 11281 Evolution of Human Settlement Explorations 91102 Animal Function and Diversity Explorations 91116 Wildlife Ecology
Explorations Social & Behavioral Sciences	50140 Comparative Social Change Explorations (*cultural diversity) 50138 Community Culture & the Soc. Explorations (*cultural diversity) 50170 Australian Communication & Cultural Policy Explorations (not offered Spring '11) 50163 Intercultural Interventions Explorations (*cultural diversity) 50259 Gender, Culture, Power Explorations (*cultural diversity)
Explorations Humanities	50166 Public History 59302 Film and Popular Culture 026702 Music and Society
Foundations-Life Sciences	91116 Wildlife Ecology 91126 Coral Reef Eco Systems 91314 General Microbiology 91154 Ecology 91107 the Biosphere

Last revised on May 14, 2012