

## *Course Substitution for* **La Trobe University, Australia** (All courses taught in ENGLISH)

- Most classes are 15 Australian credit points, which equals 3 to 4 SDSU units
- Upper division is 2<sup>nd</sup> and 3<sup>rd</sup> year units, which in this General Education Explorations area are typically 20 units.
- **All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.**
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.: <http://www.latrobe.edu.au/timetable/>; listings below are for Bundoora Campus in Melbourne**
- Syllabi are available [online](#)

### Prep for the Major Courses

Course at SDSU	Course at La Trobe
ACCTG 201: Financial Acctg Fundamentals	<a href="#">ACC1IFA: Introductory Financial Accounting PROPOSE</a>
ACCTG 202: Managerial Acctg Fundamentals	<a href="#">ACC1AMD: Accounting for Management Decisions PROPOSE</a>
ECON 101: Principles of Econ (Macro)	<a href="#">ECO2MAT: Macroeconomic Theory PROPOSE</a> <a href="#">ECO1IMA: Macroeconomics PROPOSE</a>
ECON 102: Principles of Econ (Micro)	<a href="#">ECO2MIT: Microeconomic Theory PROPOSE</a> <a href="#">ECO1IMI: Microeconomics PROPOSE</a>
FIN 240: Legal Environment of Business	<a href="#">LST2BSL: Business Law PROPOSE</a>
MIS 180: Principles of Information Systems	<a href="#">BUS1MIS: Management Information Systems PROPOSE</a>
STAT 119: Elementary Statistics for Business	<a href="#">ECO1ISB: Introductory Statistics for Business PROPOSE</a>

### Core Courses for All Majors

FIN 323: Fundamentals of Finance	FIN2FIN: Finance (BOTH) FIN3CFI: Corporate Finance (Semester 1)
MGT 350: Management & Org Behavior	MGT2OBE: Organisational Behaviour (BOTH) prereq: MGT1FOM
MKT 370: Marketing	MKT1FMK: Foundations of Marketing (BOTH) <b>lower division</b> MKT2MPP: Marketing Principles and Practice BUA4MKG: Marketing
MGT 405: International Business Strategy	ECO2IBE: International Business Environment (Semester 1) MGT3SMG: Strategic Management (Semester 1)
MIS 301: Statistical Analysis for Business	ECO2ISB: Intermediate Statistics for Business (Semester 1)

### Accounting Majors

FIN 321: Managerial Economics	ECO2MEC: Managerial Economics (Semester 2)
ACCTG Elective	<a href="#">ACC1AMD: Acctg for Management Decisions (BOTH) PROPOSE</a> <a href="#">ACC2CRE: Corporate Reporting (BOTH) PROPOSE</a> <a href="#">ACC2IMB: Management Accounting and Control (BOTH) PROPOSE</a> <a href="#">ACC2IMA: Cost Accounting and Decision Making (BOTH) PROPOSE</a>

### Finance and Financial Services Majors

ACCTG 326: Intermediate Financial Accounting	ACC3AFA: Advanced Financial Accounting (BOTH)
FIN 321: Managerial Economics	ECO2MEC: Managerial Economics
FIN 326: Financial Institutions Management	FIN3FIM: Financial Institutions Management (Semester 1) FIN2FII: Financial Instruments
FIN 329: International Business Finance	FIN3IFM: International Financial Management (Semester 1)
FIN 427: Derivatives and Risk Mgt	FIN3FRM: Financial Risk Management (Semester 2)
FIN Elective	FIN3CFP: Case Studies in Financial Planning (Semester 2) FIN3SEV: Security Valuation (Semester 1) FIN3REP: Retirement and Estate Planning (Semester 2) <a href="#">FIN3MAQ: Mergers and Acquisitions PROPOSE</a> FIN2FII: Financial Instruments

FS Elective	ECO2MEC: Managerial Economics (Semester 1)
<b>Management Majors</b>	
MGT 352: Human Resource Management	MGT2HRM: Human Resource Management
MGT 444: Business Ethics & Corporate Governance (Formerly MGT 356)	MGT2BET: Business Ethics
MGT 357: Multinational Business & Comparative Mgmt	MGT3IMG: International Management (Semester 1)
MGT 451/454	BUS2PBS Professional Issues in Business Systems BUS3MIP Managing IT Projects MGT3OCD: Organisational Change and Development (Semester 2) PROPOSE MGT3OSD Organisational Structure and Design (Semester 2) PROPOSE
MGT 460: Business Plan Development	ACC2BPE: Business Planning for Entrepreneurs
MGT 465: Labor Relations	LAW3ELR: Employment and Labour Relations Law PROPOSE ECO3IRE: Industrial Relations PROPOSE MGT2EMP - Employee Relations PROPOSE (Semester 2)
MGT 466: International Human Resource Mgmt	MGT3IHR: International Human Resource Management (Semester 2) PROPOSE
MGT Elective	MGT1FOM: Foundations of Management (BOTH) lower division ECO1SGB: Sustainability in Global Business PROPOSE BUS2BMO: Business Models PROPOSE
HR Elective	MGT2HRD: Human Resource Development (Semester 1) PROPOSE MGT3ISC: Interpersonal Skills & Conflict Management (Semester 2) PROPOSE MGT3HRI: Human Resource Info Systems (Semester 2) PROPOSE

### Marketing Majors

MKTG 371: Consumer & Buyer Behavior	MKT2CBE: Consumer Behaviour (Semester 1)
MKTG 373: Integrated Marketing Communications	MKT2MCO: Marketing Communication (Semester 1) PROPOSE
MKTG 470: Marketing Research	MKT3MRE : Marketing Research (Semester 2) PROPOSE
MKTG 476: Internet/Interactive Marketing	MKT3ELM: Electronic Marketing (Semester 1) PROPOSE
MKTG 479: Strategic Marketing	MKT3SMK: Strategic Marketing (Semester 2) MKT3SMA: Strategic Marketing A (Bendigo Campus only)
MKTG Elective	MKT3IMK: International Marketing (Semester 2) MKT2SMA: Services Marketing (Semester 2) LST2MAL: Marketing Law (Semester 2)

### General Education

Approved SDSU GE Area	Course at La Trobe
Explorations Natural Sciences	PHY3GRE 2009 Greenhouse Effect GEN2EEG Ecological & Evolut. Genetics BOT2AES 2009 Aust. Ecology & Systematics
Explorations Social & Behavioral Sciences	ANT2ABA/ANT3ABA: Aboriginal Australia (*cultural diversity) AST2GSL/AST3GSL: Goddesses, Sexuality and Liberation: India and beyond (*cultural diversity) SOC2ACR/SOC3ACR: Australian Cities and Regions SOC2CMS/SOC3CMS: Community Studies ANT2CRD/ANT3CRD: Culture, Race and Difference (*cultural diversity) SOC2GES/SOC3GES: Gender and Sexuality: contemporary debates (*cultural diversity)
Explorations Humanities	AST2INB/AST3INB: Introduction to Buddhism (*cultural diversity) ARH2AWA/ARH3AWA: Andy Warhol's America: pop art, politics and popular culture ARH2ETA/ARH3ETA: European Travel and Art PHI2DBK/PHI3DBK: Discourse, Body, Knowledge PHI2HUR/PHI3HUR: Human Rights: fundamental issues (*cultural diversity)

- Most electives are 20 AUS credits unless otherwise noted. Please note that students must take 15 Australian credit points to equal 3 SDSU units
- Many of these classes have pre-requisites or Coordinator approval. Check with La Trobe Coordinator for approval

Last revised on November 23, 2011