

## Course Substitution for Deakin University, Australia (All courses taught in ENGLISH)

- Course unit conversion: 1 Deakin credit = 4 US units (multiply by 4)
- Student can attend the B, G, and W campuses only. Courses taken must be in the same campus, i.e. all in B Campus or G campus
  - B = Melbourne Campus at Burwood
  - G = Geelong Campus at Waurin Ponds
  - W = Warrnambool Campus
- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**

### Core Courses for All Majors

Course at SDSU	Deakin University Course
FIN 323: Fund. of Finance	MAF 203 Business Finance [both] MAF 101 Fundamentals of Finance (lower division)
MIS 302: Intro to Prod. & Ops. Mgt.	MMM 367 Operations and Quality Management [July-Nov] MMM 792 Operations Management
MGT 350: Mgt. & Org. Behavior	MMM 240 Organizational Behavior
MKT 370: Marketing	MMK 277 Marketing Management [both]
MGT 405: Intl Business Strategy or BA 404: Small Business Mgt	MMM365 Strategic Management [Feb-June]
MIS 301: Statistical Analysis	MSQ 271 Statistics for Business and Economics [Feb-June]

### Finance Majors

FIN 425: Forecasting	MAE 305 Business and Financial Forecasting [Feb-June]
FIN 326: Fin. Institutions Management	MAF208 Financial Institutions Management [Feb-June]
FIN 329: International Business Finance	MAF 306 International Finance and Investment [July-Nov]
FIN 327: Investments	MAF307 Equities and Investment Analysis [July-Nov]
FIN Elective	MAF202 Money and Capital Markets [both]

### Information Systems Majors

MIS 306: Info Systems Analysis	MSC228 Information Systems Analysis and Design [Feb-June]
MIS 315: Bus. Applications Program.	MSC211 Business Systems Development [July-Nov]
MIS 406: Information Systems Design	MSC352 Advance Systems Analysis (Prerequisite: MIS 306)
MIS 483: Networks and Data Comm.	MSC233 Information Systems Networks [July-Nov]
MIS 460: Project Management	MSC303 Information Systems Project [July-Nov]

### Management Majors

MGT 352: Human Resource Management	MMH 230/330 Strategic Human Resource Management
MGT 444: Business Ethics & Corporate Governance (Formerly MGT 356)	MMM 343 Business Ethics [Feb-June]
MGT 464: Legal Issues in Human Resources	MLC309 Employment Law [July-Nov] PROPOSE Petition sent on 8/5/10
MGT 466: International HR Mgmt	MMH352 International and Comparative Human Resource MGMT [July-Nov] PROPOSE
Management electives	MMM790 Arts Management MMM385 Business in Asia MMM306 Global Strategy and International Management

HR elective	MMH349 Industrial Relations [Feb-June] PROPOSE MMH232 Human Resource Development [July-Nov] PROPOSE MMH350 Skills Workshop in Counselling and Negotiation [Feb-June] PROPOSE MMH356 Change Management [July-Nov] PROPOSE
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**Marketing Majors**

MKT 371: Consumer & Buyer Behavior	MMK 266 Consumer Behavior [July-Nov]
MKT 373: Integrated Marketing Communications	MMK393 Promotional Strategy [Feb-June]
MKT 376: Global Marketing	MMK 358 International Marketing [Feb-June]
MKT 470: Marketing Research	MMK265 Marketing Research [both]
MKT 473: Sales Management	MMK 394 Sales Management
MKT 476: Internet/Interactive Marketing	MMK 332: Direct and Online Marketing [July-Nov]
Marketing electives	MMK327 or MMK330 or MMK331 or MMK332 or or MMK468 or MMK316 MMK 351 Services Marketing KLC 314 Advertising Design Desires MMK 277 Marketing Management MMK 367 Customer Profiling MMK 325 Strategic Marketing ALC 215 Globalization and the Media

**IMC Majors**

IMC Electives	ALC371 Cultural Studies ALC314 Advertising: Designing Desires ALC210 Media Cultures, Public Places ASC246 Sociology of the Media and Popular Culture
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**General Education**

Approved SDSU GE Area	Deakin University Course
Explorations Natural Sciences	SQA 201 Society and Environment SBB 204 Animal Biology SQB 220 Wildlife Ecology SQB 309 Wildlife Conservation SQB 331 Geographic Info. Systems SQE 342 Risks to Healthy Environment
Explorations Social & Behavioral Sciences	AIR246 Critical Issues in International Relations ASP214 Political Philosophy AIR244 Conflict, Security and Terrorism ASC270 Sociology and the Law ASP216 Ethics in Global Society AIR236 Global Capitalism and its Discontent HPS111 Introduction to Psychology AIR345 The Great Powers in International Politics HPS 204 Social Psychology ASS227 Social Life: Anthropological Insight AIX290 Australia Today AAS 227 Soc Life: Anthropology Insights AIH Australia & the Two World Wars AIH The Holocaust AIR 345 The Great Powers in International Politics ASC 246 Soc of Media and Popular Culture ASC 346 Soc of Media and Popular Culture ASP 216 Ethics in Global Society AIR243 International Relations of the Asia-Pacific (*cultural diversity) ASS225 Dimensions of Change: Anthropology and the Third World (*cultural diversity) AIH237 Colonial Australia and the Pacific(*cultural diversity) AIP 306 Democrat Comp. Studies (*cultural diversity) ASC 223 Migration & Multiculturalism (*cultural diversity)
Explorations Humanities	ASP313 Founders of Western Philosophy

	AIH 363 The First American Cent. ASP225 Contemporary and Cross Cultural Philosophies (*cultural diversity) ACT 201 Art & Cultural Production (*cultural diversity) AIE 356 Australia and the Middle East (*cultural diversity) AIH 205 Sex and Gender in History (*cultural diversity) AIH 237 Colonial Australia & Pacific (*cultural diversity) AIH 256 Migration in History (*cultural diversity) AIH 261 Migration in History (*cultural diversity) AIH 337 Colonial Australia & Pacific (*cultural diversity) ASP 205 World Religions (*cultural diversity) ASP 225 Contemporary and Cross Cultural Philosophies (*cultural diversity)
Foundations/Humanities/Philosophy	ASP 105 Philosophy and the Meaning of Life
Foundations/Humanities/Philosophy	ASP 205 World Religions
Foundations/Humanities/Art	ACT 101 Art & Cultural Production
Foundations/Humanities/Art	ACT 104 Art & Technology
Foundations/Humanities/History	AIA 103 Australia New World Nation
Foundations/Humanities/History	AIH 108 The World since 1945
Foundations Humanities Phi/RS	AH 108 World since 1945 ASP205 World Religions ASP105 Philosophy and the Meaning of Life
Foundations/Social Behavioral Science	HPS 111 Introduction to Psychology

Last revised on December 5, 2011