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EDC

San Diego Economic Development Corporation

Daniel O. Pegg
President

RECEIVED
FEB 27 1992
Ans'd.

February 26, 1992

The Honorable Leon Williams
Supervisor, Fourth District
County of San Diego
County Administration Center
1600 Pacific Highway
San Diego, CA 92101

Dear Leon:

The attached has been sent to CEO's throughout the region. It's just one more example of how we're being targeted.

Sincerely,

Dan

Daniel O. Pegg

DP:lm
Enclosure

701 B Street, Suite 1850, San Diego, California 92101, (619) 234-8484

STATE OF KANSAS

OFFICE OF THE GOVERNOR

JOAN FINNEY, *Governor*
State Capitol, 2nd Floor
Topeka, KS 66612-1590

913-296-3232
1-800-432-2487
TDD# 1-800-992-0152
FAX# (913) 296-7973

February 17, 1992

No one understands the business climate of an area better than those who operate in it. That's why I'd like you to hear about the advantages of doing business in Kansas from those who know best.

During the week of March 23 through 27, the Kansas Cavalry, a group of business executives and industrial development professionals, will be in your area meeting with corporate executives to discuss the advantages that Kansas offers for business operations.

Kansas means productivity. Kansans still have a genuine work ethic...a set of basic attitudes that translates into increased productivity and profits. We're in the top ten states for highest percentage of high school graduates. And, we offer new legislation to help train your employees...State of Kansas Investments in Lifelong Learning (SKILL).

I believe that you will be especially interested in what the Cavalry members have to say about our state and our people. I urge you to set aside a few minutes of your time to meet with them and become better acquainted with the opportunities that Kansas can offer your company. If you have any questions, please contact the Industrial Development Division of the Kansas Department of Commerce at 913-296-3483.

A response card is enclosed for your convenience.

Sincerely yours,

Joan Finney

Joan Finney

JF:idd
Enclosure